

LifeCode

DAVID H. MCKINLEY

PEOPLE SKILLS

"The most useful person in the world today is the man or woman who knows how to get along with other people."

—STANLEY C. ALLYN

Challenge Conflict-Causing Skills

Don't Brag

Do not boast about tomorrow, for you do not know what a day may bring forth. Let another man praise you, and not your own mouth; a stranger, and not your own lips.

—PROVERBS 27:1-2 NKJV

Deo volente = "if the Lord wills"

Don't Envy

A stone is heavy and sand is weighty, but a fool's wrath is heavier than both of them. Wrath is cruel and anger a torrent, but who is able to stand before jealousy? —PROVERBS 27:3-4 NKJV

"No one can make you feel inferior without your consent."

—ELEANOR ROOSEVELT

Don't Despise Your Past

Do not forsake your own friend or your father's friend, nor go to your brother's house in the day of your calamity; better is a neighbor nearby than a brother far away. —PROV. 27:10 NKJV

"If you are not comfortable with yourself, you can't be comfortable with others."

Don't Nag

He who blesses his friend with a loud voice, rising early in the morning, it will be counted a curse to him. A continual dripping on a very rainy day and a contentious woman are alike; whosoever restrains her restrains the wind, and grasps oil with his right hand. —PROVERBS 27:14-16 NKJV

"People can be the wind beneath your wings or the anchor on your boat." —JOHN MAXWELL

Don't Indulge Your Ambitions

Hell and Destruction are never full; so the eyes of man are never satisfied. —PROVERBS 27:20 NKJV

"A person first starts to live when he can live outside himself."

—ALBERT EINSTEIN

Don't Be Careless

Be diligent to know the state of your flocks, and attend to your herds. —PROVERBS 27:23 NKJV

Invest in Influence-Building Skills

Be Authentic

Open rebuke is better than love carefully concealed. Faithful are the wounds of a friend, but the kisses of an enemy are deceitful.

—PROVERBS 27:5-6 NKJV

Offer Encouragement

As iron sharpens iron, so a man sharpens the countenance of his friend. —PROVERBS 27:17 NKJV

Develop Understanding

As in water face reflects face, so a man's heart reveals the man.

—PROVERBS 27:19 NKJV

Show Appreciation

The refining pot is for silver and the furnace for gold, and a man is valued by what others say to him. —PROVERBS 27:21 NKJV

"The deepest principle in human nature is the need to be appreciated." —WILLIAM JAMES

Extend Forgiveness

The discretion of a man makes him slow to anger, and his glory is to overlook a transgression. —PROVERBS 19:11 NKJV

What Kind of Person Are You?

There are two kinds of people on earth today;

Just two kinds of people, no more, I say.

Not the sinner and saint, for it's well understood,
That the good are half-bad and the bad half-good.

Not the rich and the poor, for to rate a man's wealth,
You must first know the state of his conscience and health.

Not the humble and proud, for in life's little span,

Who puts on vain airs, is not counted a man.

Not the happy and sad, for the swift flying years
Bring each man his laughter and each man his tears.

No; the two kinds of people on earth I mean,

Are the people who lift, and the people who lean.
Wherever you go, you will find the earth's masses,

Are always divided in just these two classes.

And oddly enough, you will find too, I ween,

There's only one lifter to twenty who lean.

In which class are you? Are you easing the load,
Of overtaxed lifters, who toil down the road?

Or are you a leaner, who lets others share

Your portion of labor, and worry and care?

—JOHN MAXWELL, *Winning with People*



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