

NEVER STOP GROWING!



Spread Your Service

LAW 7: Always make your cooperation greater than your status. — *The Laws of Lifetime Growth* by Dan Sullivan and Catherine Nomura

"Cooperation is essential for lifetime growth. When people come together around a common purpose, they can achieve results that no individual could accomplish alone. Working with others and creating opportunities for increased cooperation makes greater things possible in our lives and in the world. Yet some people mistakenly assume that if they work with others or treat coworkers as equally valuable contributors, people will somehow think less of them, or it will diminish or obscure the value of their own contribution. These people's attachment to their status keeps them from cooperating with others and puts a ceiling on their growth. Always make your cooperation greater than your status, and you will find unlimited possibilities and synergies in combining your talents and opportunities with those of others." — *The Laws of Lifetime Growth* by Dan Sullivan and Catherine Nomura

"Cooperation is about focusing on a common objective and allowing everyone to make his or her best contribution... When people put their need for status ahead of the desire for cooperation, their personal agendas become obstacles to progress." — Sullivan and Nomura

One person's definition of cooperation: "My idea of a team is a whole lot of people doing what I tell them to do."

Identify Stumbling Blocks of Status-Seekers

- Attention
- Isolation
- Perfection
- Consolidation

Magnify the Stepping Stones of Service

How to be a "highly cooperative" person: S-E-R-V-E

"Do nothing from selfishness or empty conceit, but with humility of mind regard one another as more important than yourselves; do not merely look out for your own personal interests, but also for the interests of others. Have this attitude in yourselves which was also in Christ Jesus..."

—Philippians 2:3-5 NASV

Sift your motives

"If a team is to reach its potential, each player must be willing to subordinate his personal goals to the good of the team." —Bud Wilkinson

Embrace humility

"God sends no one away but those who are full of themselves." —D.L. Moody

"For I gave you an example that you also should do as I did to you. Truly, truly, I say to you, a slave is not greater than his master, nor is one who is sent greater than the one who sent him. If you know these things, you are blessed if you do them."

—John 13:15-17 NASB

Renew your heart of service

"The first responsibility of a leader is to define reality. The last is to say, 'Thank you,' and in between, the leader is a servant." —Max DePree

"You can't live a perfect day without doing something for someone who will never be able to repay you." —John Wooden

Value conversation

Elevate the status of others around you

Philippians 2:3-11