

Law 3: Increase Your Investments

**“Always make your contribution
bigger than your reward.”**

— *The Laws of Lifetime Growth* By Dan Sullivan
and Catherine Nomura

“Increased contribution to others is essential for lifetime growth. As you become more successful, numerous rewards will come your way: greater income, praise, recognition, reputation, status, capabilities, resources, and opportunities. These are all desirable things, but they can be growth stoppers.”

“They may tempt you to become fixated on just the rewards, rather than focus on making still greater contributions. The one way to guarantee that rewards will continually increase is to not think too much about them. Instead, continue making an even more significant contribution—”

“... by helping others to eliminate their dangers, capture their opportunities, and maximize their strengths. Greater rewards will automatically result from this, and your future will continue to be filled with increasingly rewarding ways to contribute.”

“Always focus on creating new kinds of value for larger numbers of people, and you will ensure that your contribution is always greater than your reward.”

— *The Laws of Lifetime Growth* By Dan Sullivan
and Catherine Nomura

**“A life not lived for others
is not a life.”**

—Mother Teresa

**How to Live a
“Value-Added” Life**

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**View everything you have as something
you have been given**

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**“Every good gift and every
perfect gift is from above,
coming down from the Father
of lights with whom there is
no variation or shadow due to
change.” —James 1:17**

**View everything you have as something
you have been given**

Adopt a “No-Entitlement” attitude

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View everything you have as something
you have been given

Adopt a “No-Entitlement” attitude

Learn the “Laws of the Harvest”

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“Laws of the Harvest”

You reap what you sow.

You reap later than you sow.

You reap more than you sow.

Don't be misled: no one makes a fool of God. What a person plants, he will harvest. The person who plants selfishness, ignoring the needs of others—ignoring God!—harvests a crop of weeds. All he'll have to show for his life is weeds! But the one who plants in response to God, letting God's Spirit do the growth work in him, harvests a crop of real life, eternal life.

So let's not allow ourselves to get fatigued doing good. At the right time we will harvest a good crop if we don't give up, or quit. Right now, therefore, every time we get the chance, let us work for the benefit of all, starting with the people closest to us in the community of faith.

—Galatians 6:7-9 MSG

Salary Takers

What will I receive?

What will it take to
get by?

It's not my job.

Someone else is
responsible.

Salary Makers

What can I give?

I'll do whatever it
takes to get it right.

Whatever the job, I
can help you.

I'm responsible.

Salary Takers

How can I look
good?

Will it pass?

The paycheck is the
reason I work.

Salary Makers

How can the team
look good?

Is it my best?

The paycheck is a
by-product of my
work.

Salary Takers

Am I better off
because I work
here?

Pay me now. I'll
produce later.

Salary Makers

Is the team better
off because I work
here?

I'll produce now.
You can pay me
later.

**View everything you have as something
you have been given**

Adopt a "No-Entitlement" attitude

Learn the "Laws of the Harvest"

**Utilize what you have today and you will
benefit from what others have tomorrow**

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**"One of the greatest rewards of
adding value to people is that it
comes back to you multiplied."**

—John Maxwell

**"Give, and it will be given to you.
Good measure, pressed down,
shaken together, running over, will
be put into your lap. For with the
measure you use it will be
measured back to you."**

—Luke 6:38

**"You can get everything you
want in life if you will just help
enough people get what they
want." —Zig Ziglar**

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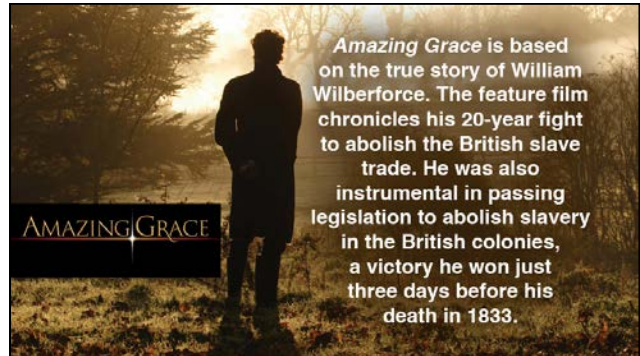
Learn the "Laws of the Harvest"

**Utilize what you have today and you will
benefit from what others have tomorrow**

**Elevate the importance of "the best,"
even if it is not what brings "the most"**

**“Self-worth and net-worth are
not the same thing.”**

—Rick Warren



Amazing Grace is based on the true story of William Wilberforce. The feature film chronicles his 20-year fight to abolish the British slave trade. He was also instrumental in passing legislation to abolish slavery in the British colonies, a victory he won just three days before his death in 1833.